A Message from All of Us

To Us, It's Personal

Think about it: how many businesses do you deal with, either online or on the phone, where you have to provide your address, phone number, account number, or some other type of ridiculous data just to reach an operator (who may not even be a real human)?

At Valley Oil, we'll have none of that! We are one of the few businesses left that treats you as a human being with real needs – and we've been doing that since the first day we opened in 1970. Our Central New Jersey friends and neighbors trust us not just for the fuel we deliver and the work we perform, but for who we are – in other words, our dedication to personal service.

- Personal service means courteous drivers who will deliver your fuel oil no matter what the weather.
- Personal service means expert technicians who are on call 24 hours a day, 365 days a year, to respond to your home comfort system emergencies
- Personal service means a friendly office staff that knows you by your name and greets you with a smile in their voices.

Personal service is the hallmark of all we do – and as you'll see in our "Enjoy the Benefits of Full Service" article on page 2, we do quite a lot! You'll find other informative articles in this issue of *Valley Oil News* that are relevant to the heating season ahead:

- Why You Should Upgrade Before December 31, 2025
- Turn the Clocks Back, Test the Alarms!
- We Wish You All a Happy Holiday Season!
- "What's the Word" Winner
- Our Tigerloop Is a TikTok Sensation!

In an impersonal and often unkind world such as ours, we're proud to put warm, personal service front and center. Please know that if you ever have a question, a problem, or even a kind word (we truly appreciate those!), you can always call us at (609) 466-0015 and speak directly with a Valley Oil team member. Thank you for your continued loyalty, and Happy Fall!

VALLEY

Sincerely,

Walley Oil Company

Our Tigerloop Is a TikTok Sensation!

Ever wonder what a day in the life of the Valley Oil office cat is like?

Now you can follow along on his journey! Tigerloop was a fan favorite and is back by popular demand!

Our beloved office cat has become quite the celebrity around here—and now you can follow his adventures on Instagram and TikTok. From supervising the team to sneaking in naps, Tigerloop keeps things cool (and warm!) at our oil delivery and HVAC service company.

You can follow him **@tigerloopthehvacat**. Catch all the funny moments of Tigerloop exploring the office!





Enjoy the Benefits of Full Service

Imagine this: You'd like a glass of milk. Not only does the milk company send a truck to your home to deliver the milk, it also makes sure the refrigerator in which the milk is kept is working at its very best, and if it is not, it can install a new refrigerator in your home. In addition, this amazing milk company automatically knows when you're about to run out of milk and delivers you as many cartons as you need when you need it. Plus, you can pay for your milk in equal monthly installments so you can budget for other home necessities.



Of course, we're not talking about milk! We're talking about Bioheat® fuel, and the full-service benefits that Valley Oil provides!

Now, you may have seen ads for fuel companies screaming about their "low, low prices" and you may have considered switching.

We're here to tell you that **heating fuel delivery isn't all about price ... it's about VALUE**. While those other companies may deliver cheap fuel (if, indeed, the prices they tout are truthful), Valley Oil offers you full-service benefits, such as:

- Outstanding customer service for 55 years
- · Automatic and will call delivery of fuel oil, diesel and gasoline
- 24/7 available retail pumps for gasoline and diesel with Cardlock access
- Expert installation and service of oil or gas-powered boilers, furnaces, heat pumps and water heaters, as well as central air conditioners, ductless mini-splits, and smart thermostats
- Certified Roth fuel oil tank replacements
- Around-the-clock emergency service
- Money saving service contracts
- 11 month budget plans to spread out your payments
- Price cap program
- · And so much more!

With full service from Valley Oil, you get more bang for your hard-earned energy buck!



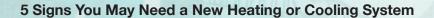
Turn the Clocks Back, Test the Alarms!

On Sunday, November 2, at 2:00 a.m., we'll be turning our clocks back one hour. It's also the perfect time for you to test your home's smoke and carbon monoxide alarms. The batteries in these alarms should be changed every six months, and replacing them when you reset your clocks is a great way to remember.

Why You Should Upgrade Before December 31, 2025

Thinking about upgrading your heating or air conditioning system? Now might be the best time to take advantage of energy tax credits available to you through the Inflation Reduction Act!

These federal tax credits are available for installation of high-efficiency boilers, furnaces, central air conditioners, and heat pumps BUT they expire on December 31, 2025! These tax credits could be as much as 30% of the cost of the upgrade – up to \$1,200 for a central air conditioner, \$2,000 for a heat pump, and \$600 for an oil-fueled boiler or furnace. So, if an upgrade is in your future, the future is NOW! Call us at (609) 466-0015 for your FREE, inhome heating or cooling system evaluation.



While vanishing tax credits are a valid reason to install new home comfort equipment, even more important are these five reasons:

- 1. Your equipment broke down frequently last year and/or did not keep you comfortable.
- 2. Your system is more than 10 years old.
- 3. Our service techs have suggested that it's time to upgrade.
- 4. A pending repair is going to cost almost as much as new comfort equipment.
- 5. You used more energy than expected last year.







Another Way to Save on Your Upgrade That Won't Expire

Valley Oil Company is a **National Energy Improvement Fund (NEIF)** approved contractor for home energy improvements. **NEIF will finance 100% of your energy improvements up to \$25,000,** with a true fixed rate, fixed monthly payment. Call us to find out more and to see how much you'll save with a NEIF financed upgrade!



Did You Know...

Two states do not observe Daylight Saving Time - Arizona (except for the Navajo Nation) and Hawaii.



Happy Holiday Season!

With the holiday season quickly approaching, we want to take this time to wish you and your family a very happy, healthy holiday season and a successful 2026. Our customers mean the world to us; thank you for letting us serve you in 2025!



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HVACR Lic. #: 19HC0016200 Christopher R. Catogge, HVACR Contractor







Make a Difference in the Lives of **Your Neighbors This Holiday Season**

In the spirit of the season, please consider a generous donation to the Neighbors Helping Neighbors Fund.

We believe in continuing our founders' traditions of neighborly customer service and community outreach. Especially this heating season, with Low Income Energy Assistance Program (LIHEAP) funding in jeopardy and overall inflation affecting so many, more of our customers will be needing assistance to keep the heat on. To give the gift of warmth to families here in our community (either a family on our list or a specific family you'd like to help directly), call us at (609) 466-0015. A gift in any amount is always appreciated and Valley Oil Company will match your gift to help our community even more!

(Note: The Neighbors Helping Neighbors Program is not a qualified charity and funds given to the program do not qualify as a charitable deduction on tax returns.)

Our "What's the Word" Winner

Fall 2025 Word List

Congratulations to **Laura Gebhart of Skillman**, our 2025 Summer newsletter contest winner. Mrs. Gebhart, a very special long-time customer of Valley Oil Company, received a \$200 credit on her account at Valley Oil Company.

Since we had a great response to our Summer contest, we want to give our customers another chance to win. Unscramble the 5 words to the right (hint: they're all mentioned in this newsletter) and email **dgordon@valleyoilnj.com** the answers with your name and address.

One lucky winner will receive a \$200 credit to their account! Good Luck!

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